

LT Financial Advice Financial Services Guide

ABN 39 167 566 789 | Corporate Authorised Representative No: 1286741

Version number: 24.02

PART TWO – ADVISER PROFILE

This adviser profile is Part Two of the Count Financial Limited (Count Financial) Financial Services Guide (FSG), dated 1 March 2024 and should be read in conjunction with Part One of our FSG dated 1 March 2024. Together these documents form the complete FSG.

LT Financial Services Pty Ltd, trading as LT Financial Advice, is a Corporate Authorised Representative of Count Financial Limited (Count).

The individual listed in this FSG is authorised by Count to provide personal advice through LT Financial Advice.

Our contact details:

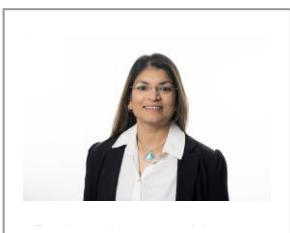
Address: Level 2, 29 Kiora Road, Miranda NSW 2228

Phone: 02 9570 3222

Email: linda.tellis@ltfinadvice.com.au

Web: ltfinadvice.com.au

Linda Tellis



Authorised Representative Number: 275929

Linda is an Authorised Representative of Count, a director of LT Financial Advice and receives a salary only.

Linda has over 10 years of experience in the provision of financial planning advice. Linda attained a Bachelor of Science from University of Bombay in 1987 and an Advanced Diploma of Financial Services (Financial Planning) from Kaplan Professional Education in 2012. Linda is a Certified Financial Planner, is FASEA qualified and has specialist accreditation in Aged Care and SMSF. She has also completed her Graduate Diploma.

Linda is authorised to provide advice in the following areas:

- Deposit and payment products
- Government debentures, stocks and bonds
- Life products
- Managed investment schemes
- Retirement Savings Accounts
- Securities
- Margin lending
- Superannuation.

How to contact Linda: linda.tellis@ltfinadvice.com.au or 02 9570 3222

Advice preparation and implementation fees

Prior to the provision of personal advice, we will agree upon a preferred payment option and disclose how our fee is calculated. Below is a summary of our available payment options that can be combined to pay for our services. We will provide you with a quote for our services before we undertake any work on your behalf.

These fee options include:

Service based charging

- i) The fee for the preparation and implementation of our advice is calculated based upon a fixed price agreement. This fixed dollar amount will vary based upon the complexity of advice being provided and agreed upon prior to commencement. Our minimum fee for this is \$2,200 (incl. GST) up to a maximum of \$20,000 (incl. GST).

If you decide not to implement our recommendations, the fee for the preparation of the Statement of Advice will be payable in full.

Supplementary service fees

For supplementary services, such as the provision of general research material or the completion of administrative tasks, our fee will be calculated on a time basis of \$165 per hour.

Ongoing service fees

Our ongoing advice fees vary depending on scope and complexity and range from \$1,650 to \$27,500 (incl. GST) unless otherwise agreed. The exact cost of the ongoing review service will depend on the review offering we recommend and this will be disclosed within the Ongoing Service Agreement we provide to you.

We will recommend an appropriate review package in light of your circumstances.

Should you require any additional services outside of any agreement between you and your adviser, an amount of up to \$165 per hour, may be applied.

Non-advised transaction fees

If we assist you on an execution only basis (ie where you have been offered and declined advice), a fee of \$165 per hour will be applicable.

Other third-party payments we may receive

We may also receive the following fees, which are not payable by you.

Stamping Fees

Where we facilitate Share Placements and Initial Public Offers in relation to ASX-listed Direct Equities (i.e. Shares - this excludes Listed Investment Companies and Trusts), we may receive up to 1.5% of the transaction value as "stamping fees".

Insurance Commissions

Where we facilitate the acquisition, or modification of a Life Insurance product, we may receive commissions as described in Part 1 of this FSG.

Where we provide advice in relation to the above transactions and charge an advice fee, we may choose to rebate part or all of the third-party payment, to you.
